

South Texas Infrastructure and Development  
Group, LP

# Request for Expression of Interest

Invitation to Submit

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## **1.0 EXPRESSION OF INTEREST REQUEST**

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### **1.1. Introduction**

South Texas Infrastructure and Development Group, LP (STIDG) has entered in an exclusive LOI with the Brownsville Navigation District (BND) for the preparation and implementation of an integrated master economic development plan (Plan). The Plan scope includes identifying target industries, and developing the corresponding port wide improvements (workforce, technology, infrastructure – water, power, drainage – wetland management and land use) needed to recruit, locate, and support the industrial development targets to the BND.

As part of this effort, STIDG is looking to enter into agreements with EPC contractors to support the potential design, construction, and operations/maintenance of the infrastructure elements that will be developed in the Plan, as well as project management services to support the overall Plan Implementation.

## **2.0 INVITATION TO SUBMIT**

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### **2.1. Request for Expression of Interest**

STIDG invites Requests for Expressions of Interest (RFEOI) from interested parties for the EPC and related services described in Section 1.1. Expressions of Interest must be submitted in accordance with this document and all guidelines must be followed to submit a conforming EOI.

Any submissions not meeting the requirements of this document will be deemed non-conforming and will be secondary selections in the Expression of Interest process.

STIDG is specifically requesting Expressions of Interest (RFEOI) from EPC contractors in the (1) Water and Wastewater, (2) Power, and (3) Wetland Management sectors, including design, construction, and operations & maintenance services; and service providers of (4) Project Management services in the related sectors above. Applicants should also include other value-added complementary services they feel could enhance the merits of their application.

Organizations interested in submitting an Expression of Interest must submit the detailed information highlighted in this document, including relevant experience and qualifications. Organizations failing to fully complete the Expression of Interest document will fail to meet the criteria for providing services or products and will not be considered.

### **3.0 STANDARD CONDITIONS OF INVITATION**

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The following standard conditions apply to this Expression of Interest Application.

#### **3.1. General Conditions**

All applicants acknowledge that STIDG retains the right to accept or reject any application or proposal.

Any costs incurred by applicants for creation of their Expression of Interest must be borne by the applicants and STIDG will not be responsible for any expenses whatsoever unless mutually agreed in advance and in writing.

No legal or other obligations will arise between any applicants and STIDG until a formal agreement has been signed.

#### **3.2. Limitations on Communications, Solicitation and/or Circumvention**

Applicants can only communicate directly with STIDG and/or the BND through the designated representatives named in Section 6.10 at any time during the entire RFEOI process. Applicants must not attempt to solicit any other personnel or representative from STIDG or the BND; or circumvent STIDG or BND at any time during the Process as described in Section 4. This may include but not be limited to:

- attempt to discuss the application with any other personnel, or representatives of STIDG or BND apart from the individuals directly designated in Section 6.10.
- attempt to interview or request information from any other personnel, or representatives of STIDG or BND apart from the individuals directly designated in Section 6.10.
- Attempt to circumvent the Process in any way or that could negatively impact the interests of STIDG and/or BND in any manner.

#### **3.3. Conflicts of Interest**

Any conflicts of interest must be identified, and written documentation provided explaining the conflict of interest in detail at time of submitting this Expression of Interest.

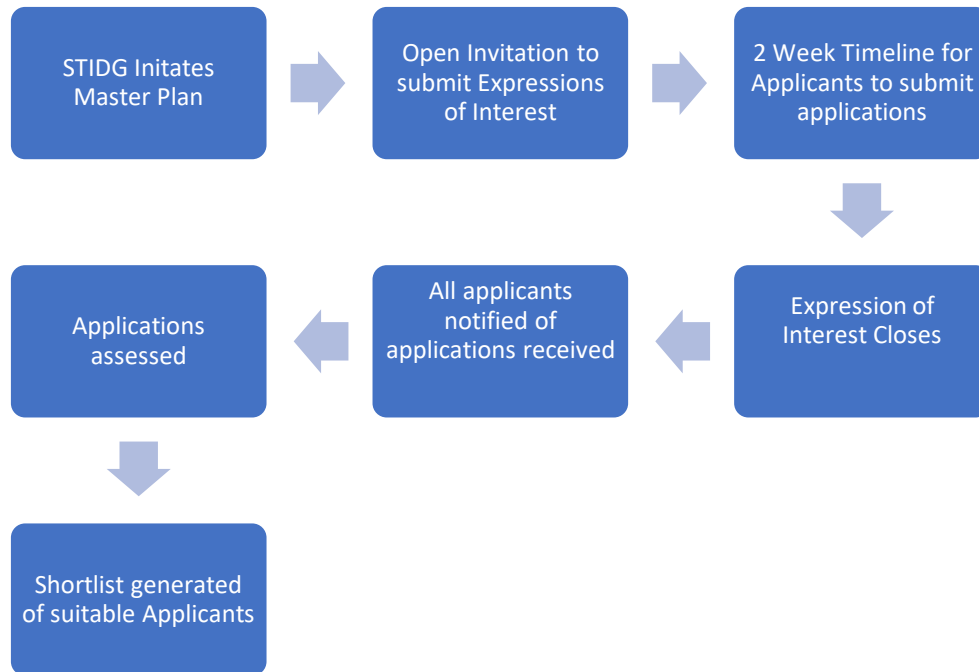
If conflicts of interest are not disclosed and discovered later, STIDG retains the right to cancel any contract or agreement with any approved applicant.

## 4.0 EXPRESSION OF INTEREST INVITATION – PROCESS

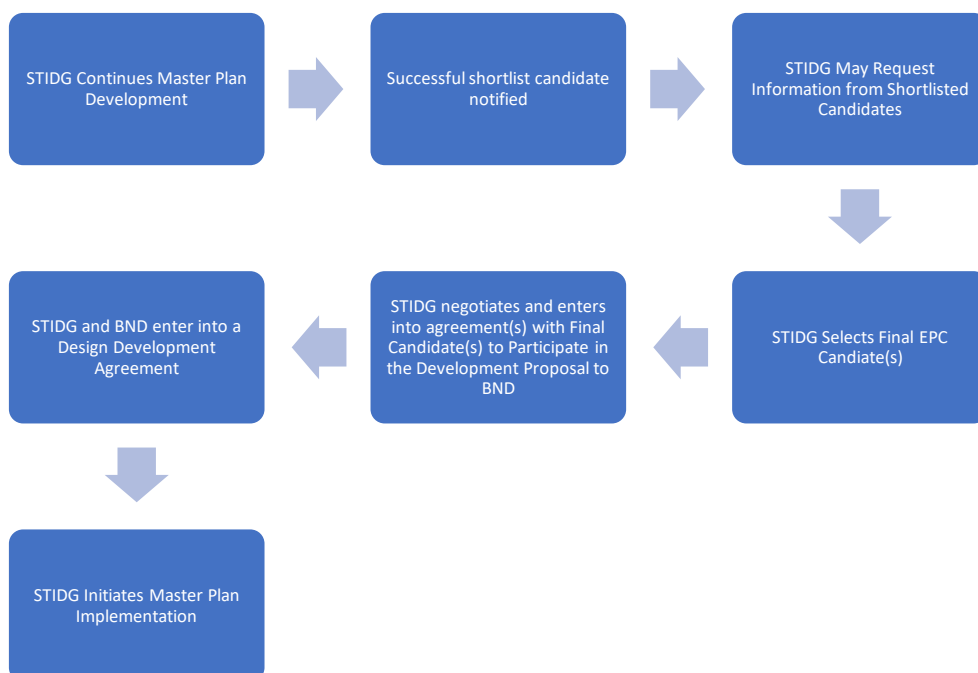
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The RFEOI consists of two stages as described below.

### 4.1. Stage I:



### 4.2. Stage II:



## **5.0 BUDGET**

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### **5.1. Proposed Budget**

#### **Stage I**

Open invitation to submit Expression of Interest. No fees will be paid for Stage 1.

#### **Stage II**

Applicants shortlisted for further information. No additional fees will be provided. All cost to be borne by shortlisted applicants.

Any applicant shortlisted for further information or to participate in the Design Development Agreements will do so under the terms and conditions of the LOI between STIDG and the Port, and the terms and conditions governing the Final Design and Development Agreements.

## **6.0 SUBMISSION REQUIREMENTS**

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Applicants should include the following material in their submission:

### **6.1 Cover Letter**

### **6.2 Contact Information**

Name:  
Title:  
Address:  
Phone Number:  
Website:  
Email:

### **6.3 Company Profile**

Provide a detailed description of the applicant's company capabilities in the proposed EPC water and wastewater area, year established, corporate structure, list of any proposed affiliates/Joint Ventures/associations/related companies, corporate headquarters and office locations, specific areas of expertise, total employees.

Note that any proposed Joint Venture or formal/information association must submit a complete response to the submission requirements for each individual entity separately as part of the same application. And that the merits of the Joint Venture or formal/informal associations will be judged jointly as a group.

Describe any additional capabilities that may be relevant including but not limited by operations and maintenance, and financing of infrastructure facilities.

### **6.4 Company Experience**

Provide a detailed description of at least ten (10) water and wastewater, power, wetland/drainage consulting/EPC, project management and related projects, preferably in the United States, where the applicant was the principal contractor or participated in a major role. The description must include the project date, project duration, original and final completion date, location, client name, client references, project scope, applicant responsibilities, project budget size, major challenges, any delays and/or budget overrun occurrences, reasons for the delays and/or budget overrun occurrences including permitting or financing issues, and any current or pending litigation.

### **6.5 Key Company Personnel and Resumes**

### **6.6 Insurance Coverages**

Applicants must provide a list of all insurance coverages applicable to the proposed scope.

## **6.7 Financial Statements**

Applicants must provide financial statements for the previous three years.

## **6.8 Litigation History**

Please provide a list of all litigation involving the company and any of its subsidiaries in the referenced scope area in the last ten (10) years.

## **6.9. References**

Please provide at least five (5) project references

## **6.10 Designated Representatives**

The Expression of Interest must be submitted electronically to the following Designated Representatives:

Mr. Carlos Rubinstein  
RSAH2O LLC  
[carlos@rsah2o.com](mailto:carlos@rsah2o.com)

Mr. Eric Powell (Power and Project Management Sector Submissions)  
Partners in Performance – A Division of Accenture  
[Eric.powerll@pip.global](mailto:Eric.powerll@pip.global)

and

Mr. Bill Dietrich  
Brownsville Navigation District  
[wdietrich@portofbrownsville.com](mailto:wdietrich@portofbrownsville.com)

## **6.11 Submission Deadline**

The deadline for submission is Friday February 28, 2025, before 5:00 pm CST.



## 7.0 TIMELINE

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### 7.1 Program Timeline (Preliminary)

The following table outlines a preliminary program timeline. This timeline is subject to change and all applicants will be notified throughout the selection process.

Event/Task	Date
<b>STAGE I</b>	
Expression of Interest - Opening Date	February 12, 2025
Expression of Interest - Closing Date	February 28, 2025
Application Review	March 3, 2025
Short Listed Applicants chosen	March 3, 2025
<b>STAGE II</b>	
Additional Information Requested from Short Listed Applicants	March 3, 2025
Application Review	March 10, 2025
Selected Applicant(s) Invited to Participate in the Design Development Proposal	March 17, 2025

## 8.0 SELECTION CRITERIA

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### 8.1 Criteria

Applicants will be selected based on the following criteria.

Criteria	Weighting
Proven capacity to deliver the project scope successfully	20 %
Financial Capacity	15 %
Proposed process/methodology	10 %
Project Experience	10 %
References	10 %
Team Qualifications	10 %
Capacity to provide added value to Project	10 %
Local Knowledge and Experience	5 %
Sustainability/Risk	5 %
Innovation	5 %

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