

**BROWNSVILLE NAVIGATION DISTRICT  
STEAMSHIP AGENT  
LICENSE APPLICATION**

**Pursuant to the provisions of Item 411, Brownsville Navigation District Tariff No. 6, application is hereby made for a license to operate as a Steamship Agent at the Port of Brownsville, Cameron County, Texas.**

**In support thereof, the following information is submitted:**

<b>Company name:</b>
<b>Principal business address:</b>
<b>Telephone:</b> <b>Fax number:</b> <b>Web Site Address:</b>
<b>Contact for services provided under this license:</b> <b>(Name, address, phone number, fax number, email address)</b>
<b>Address at which books and records are or will be maintained:</b>
<b>Telephone:</b> <b>Fax number:</b>
<b>Form of business entity: (Proprietorship, partnership, corporation, other – please describe)</b>
<b>If a corporation, state of incorporation:</b>
<b>Names and positions of principal officers, and addresses, if different from No. 2.</b>

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**Names and addresses of individuals and/or firms owning or having direct or indirect controlling interest in applicant's business:**

**Nature of applicant's business:**

**Does applicant currently hold a valid license to perform the proposed service, or similar service, at any other Port? (Please specify the service and the Port or Ports.)**

**Has applicant actually performed the proposed service within the past six months?**

**If the answer to the previous question is "Yes", state where and for whom services performed, if the answer is "No", state reason why:**

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**Documents required to be attached in support of this application:**

- \_\_\_\_\_ 1. **Brownsville Navigation District Credit Application**
- \_\_\_\_\_ 2. **Financial Information, to include Financial Statements**
- \_\_\_\_\_ 3. **Listing of the applicant's officers and managers which includes experience of each in the steamship agency business. Applicant must indicate which of these officers and managers will be assigned on a permanent basis to the Port of Brownsville operations.**
- \_\_\_\_\_ 4. **Certificates of insurance in compliance with the Steamship Agent's Insurance requirement of the Tariff. Certificates of insurance naming the District as an additional insured must be provided before a licensee may begin operations at the Port of Brownsville.**
- \_\_\_\_\_ 5. **Steamship Agent Acknowledgment Form**
- \_\_\_\_\_ 6. **Memorandum of Agreement for Security Protocol at the Port of Brownsville**

**APPLICATION FEE  
\$2,000.00**

**Please complete the above items and sign the application where indicated below. Return the completed application along with all appropriate attachments, and the application fee to:**

**Margie Recio,  
Director Administrative Services  
1801 Foust Road  
Brownsville, TX 78521**

*Application fee is non-refundable and will not be pro-rated for fractional parts of a year.*

## STEAMSHIP AGENT LICENSE

In the event this license application is approved and a license is granted, the applicant agrees to abide by the rules and regulations of the Brownsville Navigation District and the provisions of the Port of Brownsville Tariff No. 6, changes thereto, and reissues thereof. The applicant agrees to maintain compliance with the provisions of Item under which this license is granted.

The person whose signature appears below on behalf of the applicant declares that he/she has read this application, understands its contents to be true and factual, and is authorized to sign on behalf of the applicant.

Signed on this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_

on behalf of \_\_\_\_\_  
*(Type or print name of applicant)*

By: \_\_\_\_\_

Typewritten Name: \_\_\_\_\_

Title: \_\_\_\_\_

Granted by the Board of Commissioners of the Brownsville Navigation District at a meeting held on the \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

By: \_\_\_\_\_

Typewritten Name: \_\_\_\_\_

Title: \_\_\_\_\_

*This application will be reviewed by the staff of the Brownsville Navigation District. Applications that are found to comply with the requirements of the Port of Brownsville Tariff No. 6, Item 411, Steamship Agent's License, will be presented to the Board of Commissioners during open session of a meeting of the Board for their consideration and action. The applicant and any other persons interested in the application shall have the right to address the Board at the meeting at which this application is considered.*

**Steamship Agent Acknowledgment Form**

I \_\_\_\_\_, \_\_\_\_\_ on  
(Print Name) (Title)

behalf of \_\_\_\_\_, hereby acknowledge that  
(Company)

\_\_\_\_\_ will remain in good standing with the  
(Company)

Brownsville Navigation District (District) by complying with the rules and regulations of the District and the provisions of the District's tariff and any subsequent revisions or reissues thereof; by meeting the appropriate insurance requirements of the District and by maintaining credit worthiness with the District. All licensed agents will be required to assign a representative to each ocean-going vessel while it is in the Port of Brownsville Ship Channel or on one of the public docks or facilities of the Port of Brownsville.

I understand that failure to maintain compliance with the requirements set out within the license the Steamship Agent License issued to \_\_\_\_\_ may be  
(Company)  
suspended and/or revoked.

\_\_\_\_\_  
Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

## **Brownsville Navigation District Financial Information Required in Support of Application**

*(Please attach your responses on a separate sheet.)*

### **CORPORATIONS (ESTABLISHED)**

1. Provide the full and official corporate name and the address and phone number of the corporate headquarters.
2. State where the corporation is chartered.
3. List any related companies and indicate their relationship to this corporation, identify the address of the corporate headquarters, their phone number, state of incorporation and the name and contact information of an officer of the company.
4. Provide an interim financial statement for the current year.
5. Provide the most recent financial statement (Balance Sheet and Profit and Loss Statements) for the most recent two complete years.
6. List the principals of the corporations, their position with the corporation, their address and phone number.
7. List bank references, including bank account numbers and the officers who handle the accounts. Provide reference letters from the banks to the District.
8. Provide six trade references from whom purchases have been made within the past 60 days.
9. Provide the corporation's Federal Identification Number and Dun and Bradstreet number.

### **CORPORATIONS (NEWLY FORMED)**

1. Provide the full and official corporate name and the address and phone number of the corporate headquarters.
2. State where the corporation is chartered.
3. List any related companies and indicate their relationship to this corporation, identify the address of the corporate headquarters, their phone number, state of incorporation and the name and contact information of an officer of the company.
4. Provide an interim financial statement for the current year, if possible. If no financials are available, please provide a copy of the most recent bank statement(s) for the corporation.
5. List the principals of the corporations, their position with the corporation, their address and phone number.
6. List bank references, including bank account numbers and the officers who handle the accounts. Provide reference letters from the banks to the District.
7. Provide the corporation's Federal Identification Number and Dun and Bradstreet number.
8. Provide the most recent financial statement (Balance Sheet and Profit and Loss Statements) for the most recent two complete years for the principals of the corporation.
9. List bank references for the principals of the corporation, including bank account numbers and the officers who handle the accounts. Provide reference letters from the banks to the District.
10. Provide six trade references from whom purchases have been made by the principals within the past 60 days.

**Brownsville Navigation District  
Financial Information Required in Support of Application**

**INDIVIDUALS AND PARTNERSHIPS**

1. List the full name of the individual, his address and phone number, or list the partners, their position with the corporation, their addresses and phone numbers.
2. Provide the full and official business name or d/b/a, and the address and phone number of the billing office. State where the d/b/a papers have been filed.
3. List any related companies and indicate their relationship to this individual or partnership, identify the address of the corporate headquarters, their phone number, state of incorporation and the name and contact information of an officer of the company.
4. Provide an interim financial statement for the current year, if possible. If no financials are available, please provide a copy of the most recent bank statement(s) for the individual or the partners.
5. Provide the most recent financial statement (Balance Sheet and Profit and Loss Statements) for the most recent two complete years for the individual or the partners.
6. List bank references for the individual or the partnership, including bank account numbers and the names of the officers who handle the accounts. Provide reference letters from the banks to the District.
7. Provide the individual's or the partners' Federal Identification Number(s) and Dun and Bradstreet number(s).
8. Provide six trade references from whom business-related purchases have been made by the individual or the partners within the past 60 days.

**FINANCIAL STATEMENTS MUST BE SIGNED BY AN AUTHORIZED OFFICIAL**

# Brownsville Navigation District

1000 Foust Road

Brownsville, TX 78521

(956) 831-4592 fax (956) 831-5106

## CREDIT APPLICATION

Applicant's Trade Name _____		Phone (     ) _____	
		Fax (     ) _____	
Mailing Address _____	Taxpayer ID Number _____		
	Company Web Site _____		
Business Style:	Proprietorship <input type="checkbox"/>	Corporation <input type="checkbox"/>	
	Partnership <input type="checkbox"/>	Other _____ <input type="checkbox"/>	
<b>Owners or Principal Officers</b>			
Name	Title	Home Address	Cell/Home Phone
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
Business Established _____	At Present Location Since _____	Under Present Ownership Since _____	
<b>Banking Information</b>			
Bank and Branch _____	Account Number _____		
Address _____			
Bank Officer _____			
<b>Trade References: Name, Complete Address and Phone Number</b>			
1. _____			
2. _____			
3. _____			
4. _____			
5. _____			

**Brownsville Navigation District  
CREDIT APPLICATION**

<b>Manager's Information</b>			
Name	Title	Home Address	Home Phone
<b>Billing Information</b>			
Billing Address	Billing Contact	eMail Address	Direct Phone
<b>Terms and Conditions of this Application</b>			
<p>It is understood that this is a credit application for an open account with the Brownsville Navigation District to be used for the purchase of goods and/or services. It is further understood that all invoices and purchases under this credit plan are due and payable within thirty (30) days from the due date of the invoice, with the exception of invoices issued under a ground lease contract which contain their own terms. Any and all invoices, or portions thereof, that remain unpaid beyond the due date of the invoice shall be subject to a finance charge under the terms of the then-effective Port of Brownsville Tariff.</p>			
<b>Applicant's Signature and Authorization for Release of Information</b>			
<p>I have read and understand the above and agree to its terms and conditions. I hereby authorize my bank and my trade references to release to the Brownsville Navigation District that information requested by the District in order to grant credit under this application.</p>			
Signature of Owner or Principal Officer		Title	
<b>Authorized Purchasing Agents</b>			
The following persons are authorized to purchase services and charge said services to this account.			
1.			
2.			
3.			
4.			
5.			

*All information must be provided and this form must be signed and returned to the Brownsville Navigation District before credit may be granted.*

**Current Financial Statements must be submitted with this application**

<b>Credit Approved By</b>	<b>Account Number Assigned:</b>
<b>Date:</b>	<b>Credit Limit Assigned:</b>

**Brownsville Navigation District  
INSURANCE REQUIREMENTS  
Steamship Agents**

These requirements are applicable to holders of a Steamship Agent's License for operations in the Port of Brownsville.

<b>Workers' Compensation</b>	
a. Employer's Liability	\$1,000,000 limit
b. Longshoremen and Harbormaster's Act (if applicable)	Statutory
c. Jones Act (if applicable) Jones Act coverage may be included in the P & I policy, if required.	\$1,000,000
Waiver of Subrogation Endorsement in favor of the Brownsville Navigation District d/b/a The Port of Brownsville for this policy must be submitted.	

<b>Comprehensive General Liability</b>	
Comprehensive General Liability including Broad Form Liability, Personal Injury Liability, Contractual Liability, Products/completed operations Liability and including coverage for: (1) Explosion, collapse, and underground, and (2) For goods, vessels and property of whatever description belonging to others while in the care, custody, and control of the lessee An acceptable option would be Warehouse Legal and/or Wharfingers Legal Liability coverage.	
a. Bodily Injury	\$ 4,000,000 Each occurrence
b. Property Damage	\$ 4,000,000 Each aggregate
c. Combined Single Limit	\$4,000,000 Combined Single Limit

<b>Comprehensive Automobile Liability</b>		
a. Bodily Injury	\$ 1,000,000 each person	\$ 1,000,000 each occurrence
b. Property Damage	\$ 1,000,000 each occurrence	
c. Alternate to a. & b.	Combined single limit of \$ 1,000,000	
Automobile Liability Coverage to include any auto.		

<b>Protection and Indemnity (P &amp; I)</b>	
If a vessel is to be used by the Steamship Agent, P & I must be provided to include the vessel and the crew.	\$1,000,000 limit.
Towers' and Charterer's Liability must be provided as appropriate.	

<b>Pollution Liability</b>	
Environmental Site Liability	\$1,000,000 each occurrence \$1,000,000 each aggregate.

The above minimum requirements may be provided exclusively by primary insurance or may be provided by a combination of primary and umbrella liability coverage. Each insurance policy shall have a combined deductible and/or self-insurance retention of not more than \$50,000.00.

**Subcontractor Insurance Requirements**

- Each subcontractor hired by the Steamship Agent must carry, at the minimum, the same levels of insurance coverage that is required of the Steamship Agent. The subcontractor must adhere to the same requirements listed in “Additional Insurance and Notice of Cancellation or Change Endorsements”, “Endorsements Required”, below.
- Subcontractors will be required to carry “Contractor’s Pollution Liability” and/or “Errors and Omissions Coverage”, as appropriate.
- Certificates of Insurance and other Proofs of Insurance must be provided to and must be maintained by the Steamship Agent.

**Deductible**

Each of the required policies should not have a deductible and/or self-insured retention in excess of:  
\$50,000.00.

**Proof of Insurance Required**

Certificates of insurance as well as the declarations page(s) from all policies will be submitted to the District as proof of insurance.

**Additional Insured and Notice of Cancellation or Change Endorsements**

All policies shall be endorsed to name the Brownsville Navigation District d/b/a The Port of Brownsville as an additional insured and shall be endorsed to require that the insurance will not be cancelled or changed without giving the District 30 days’ prior written notice. All policies must be endorsed with a Waiver of Subrogation in favor of the District. Coverage will not extend to actions resulting from the District’s own sole negligence.

**Endorsements Required**

Copies of endorsements regarding deductible and/or self-insurance and the required additional insured and notice of cancellation or change notices must be submitted. Copies of all endorsements that limit coverage or impose exclusions to coverage must also be submitted.

**Notes**

The above minimum requirements may be covered exclusively by primary insurance or may be covered by a combination of primary and umbrella liability insurance.

**The District reserves the right to request a copy of any and all insurance policies for review. Certificates of Insurance shall be furnished to the District.**

Individual exceptions to any of the above requirements may be granted or required due to unavailability of coverage, risk factor, magnitude of operations, or other individual reasons.

Steamship Agents who are also lessees of the Brownsville Navigation District shall also be subject to the Insurance Requirements for Lessees applicable to their lease site(s). Where the limits of coverage in this set of requirements differ from the Insurance Requirements for Lessees applicable to the lease site(s) for the Steamship Agent, the higher limits will prevail.

*The requirements and limits in this document are acceptable for the Steamship Agent at the effective date of the license. The District reserves the right to amend these requirements prior to the renewal of the license.*