



the port that **works**

Port of Brownsville



Port of Brownsville

John Wood
Chairman



Measuring Success **in 2017**

Record Year for
Revenue
\$24M

Record Year for
Tonnage
10.3M
Short Tons

2017 in Review



JAN

FEB

MAR

APR

MAY

JUNE

JULY

AUG

SEPT

OCT

NOV

DEC

January

Move to temporary offices

January New Administration Facilities



ABOUT THE PORT

The Port of Brownsville is a deepwater seaport in Brownsville, at the southernmost tip of Texas. Opened in 1936, the port is connected to the Gulf of Mexico by a 17-mile-long ship channel. With approximately 40,000 acres, the Port of Brownsville is also the largest land-owning public port authority in the nation.

2017 in Review

RECENT NEWS



Approximately
40,000
acres of land



1+
million sq. ft.
covered storage
3+ million
sq. ft.
open storage



44,000
jobs
\$3 billion
annual state
economic activity



Foreign Trade
Zone No.
62 Top 2
in the U.S.



5 liquid cargo
docks*
13 cargo docks
*A sixth liquid
cargo dock under
construction



42 ft.
Authorized depth
of ship channel"
*Congressional
authorization to
deepen to 52 ft

IMPULSA MÉXICO A PUERTO DE BROWNSVILLE

By SILVIA OLIVERA/El Norte (Mexico) Article published February 15, 2018 MONTERREY, Mexico - Impulsados por México, especialmente por el sector agrícola, el Puerto de Brownsville logró mover 10.3 millones de toneladas de...

NEXTDECADE COMPLETES RIO GRANDE LNG FEED UPDATE

BROWNSVILLE - NextDecade Corporation announced Feb. 1 the completion of the front-end engineering and design (FEED) update package with CB&I for the proposed Rio Grande LNG project at the Port.

NORDIC LARGEST THE PORT BROWNSVILLE

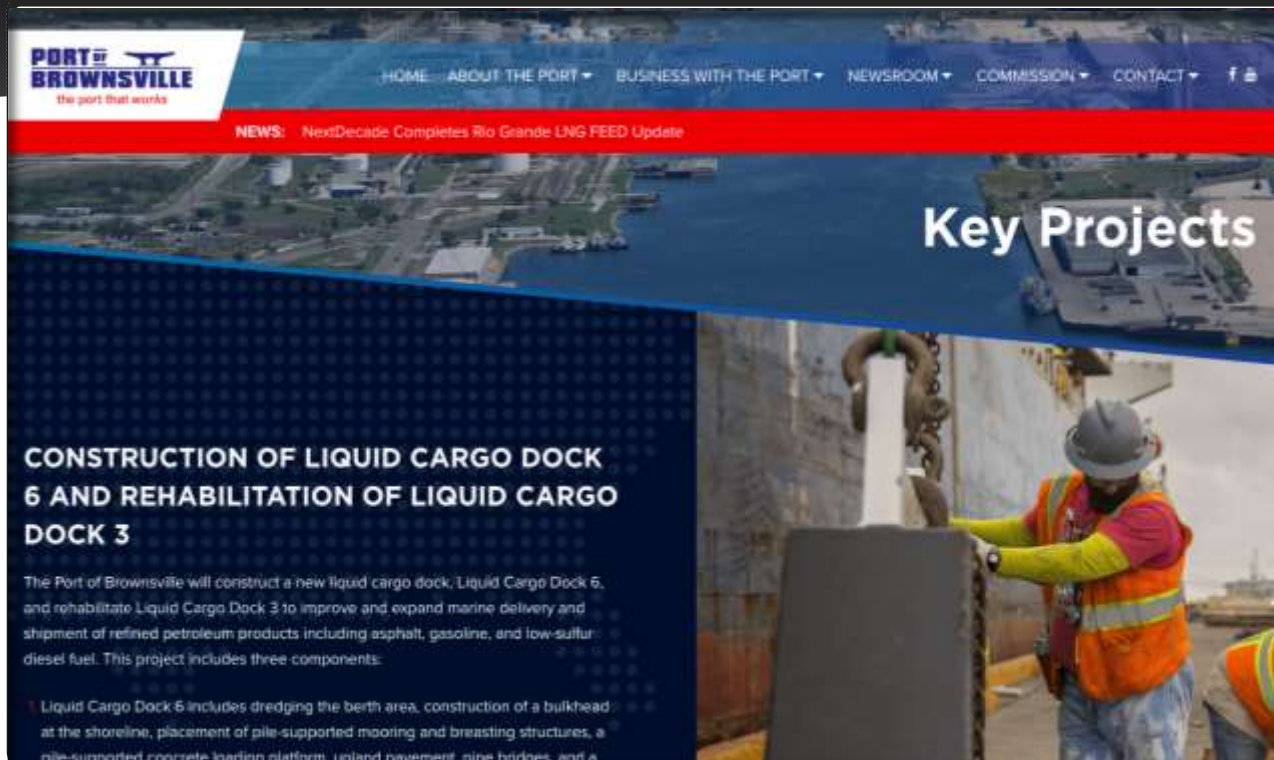
BROWNSVILLE record Jan. 31: Polux, the largest port to date. The...

- JAN
- FEB
- MAR
- APR
- MAY
- JUNE
- JULY
- AUG
- SEPT
- OCT
- NOV
- DEC

January
Move to temporary offices

February
New
portofbrownsville.com
launches

February portofbrownsville.com



February AVA Awards

PORT OF BROWNSVILLE
the port that works

HOME AP

NEWS: NextDecade Completes Rio Grande LNG FEED Update



2017 Port Directory

The 2017 Port of Brownsville Directory provides tenants, business partners, media and community with detailed information about the port's capabilities, infrastructure, growth and opportunities.

[VIEW DIRECTORY](#)

ABOUT THE PORT



DELL

3:27 PM
3/2/2018

PORT OF BROWNSVILLE

the port that works

2017 in Review



JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC

January

Move to temporary offices

February

New portobrownsville.com launches

March

New Liquid Cargo Dock 6 CSC Sugar/Sugaright

March New Liquid Cargo Dock 6

January 2019 completion

1,345 foot-long bulkhead

312 foot-long dock

50 foot draft

\$24.4M investment

March New Commodities Shipments & Tenants



35 jobs

2017 in Review



JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC

January

Move to temporary offices

February

New port of brownsville

March

New Liquid Cargo Dock 6
CSC Sugar/ Sugaright

April

West Plains LLC

1st Shipment

April New Commodities Shipments & Tenants



\$7M initial investment
\$13M additional investment
220 rail cars monthly

2017 in Review



JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC

January

Move to temporary offices

April

West Plains LLC first shipment

February

New portofbrownsville.com launches

March

New Liquid Cargo Tanker
CSC Sugar/ Sugaright

May

SteelCoast opens

May Ship Recycling & Building



STEELCOAST.

245 jobs





JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC

January
Move to temporary offices

April
West Plains LLC first shipment

February
New portofbrownsville.com launches

March
New Liquid Cargo Dock 6
CSC Sugar/ Sugaright

May
SteelCoast opens

June
Acciona shipments
Keppel AmFELS announcement
USS Independence arrives
Texan Cement begins operations

June Wind Energy Shipments



42 windmill towers
378 components

June Ship Building

Keppel AmFELS



2 container ships

\$400M

700 jobs

2,525 TEU capacity

June Ship Recycling

USS INDEPENDENCE



60,000 ton vessel



June Cement

TEXAN CEMENT

25,000

metric tons of Turkish portland cement

2017 in Review



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April

West Plains LLC first shipment

June

Acciona shipping
Keppel AmEELS announcement
USS Independence arrives
Texan Cement begins operations

July

Blessing of the Fleet

Area Maritime Security
Training and Exercise
Program

July The Blessing of the Fleet



July Area Maritime Security Training & Exercise Program

20

federal, state &
local law enforcement
& emergency
management agencies

South Texas

Area Maritime Security Plan

U.S. Coast Guard
Federal Bureau of Investigation
Department of Homeland Security
Customs and Border Patrol Office
Texas Department of Public Safety
Texas Division of Emergency Management
Texas Parks and Wildlife Department
Cameron County Sheriff
Cameron County Office of Emergency Management
Brownsville Police Department
City of Brownsville Office of Emergency Management
Port of Brownsville
Willacy County Sheriff
Willacy County Office of Emergency Management
Port Isabel-San Benito Navigation District
Port of Harlingen
Maverick Terminals (Howard Energy Partners)
Brazos Santiago Pilots
Citgo
Keppel AmFELS
Space-X
Transportation Security Administration
University of Texas-Rio Grande Valley

2017 in Review

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May
SteelCoast opens

April
West Plains LLC
first shipment

2017 Port Directory Launch
Regional MOU Collaboration
Hurricane Harvey

July
Blessing of the Fleet
Area Maritime Security Training and Exercise Program

June
Acciona shipments
Keppel AmFEL S announcement
US Shipyard Conference
Texan Cement begins operations

August

August 2017 Port Directory



2017 Platinum MarCom Award

Fast Facts - Continued



Tower sections regularly arrive at the port, where the windmill industry has taken root, creating a new industry for the Rio Grande Valley.

Cranes

TEREX GOTTWALD HMK 300E

- Multi-purpose crane handling project, heavy-lift bulk, breakbulk and general cargo
- Lifting capacity: 100 metric tons
- Maximum Radius: 164.042 feet
- Eye view from operator's cab: 75.46 feet

TEREX GOTTWALD HMK 550E

- Multi-purpose crane handling project, heavy-lift bulk, breakbulk and general cargo
- Lifting capacity: 125 metric tons
- Maximum Radius: 167.323 feet
- Eye view from operator's cab: 72.18 feet

August Regional Collaboration



Mission Business Park

Mission EDC

Cameron County
Bridge System

Pharr Bridge

August Hurricane Harvey



2017 in Review



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New portofbrownsville.com launches

March
New Liquid Cargo Deal
CSC Sugar/ Sugaright

May
SteelCoast opens

April
West Plains LLC
first shipment

June
Acciona shipments
Kronos ARFFL S.A. commences
USS Independence arrives
Texan Cement begins operations

July
Blessing of the Fleet
Area Maritime Security Training
and Exercise Program

September
National Truck Driver
Appreciation Week

August
2017 Port Directory Launch
Regional MOU Collaboration
Hurricane Harvey

September National Truck Driver Appreciation Week



2017 in Review



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Blessing of the Fleet
Area Maritime Security Training
October
**Financial Reporting
Excellence Recognition**

September
Appreciation Week
Keppel AmFELS announcement
USS Independence arrives
Texan Cement begins operations

August
2017 Port Directory Launch
Regional MOU Collaboration
Hurricane Harvey



October Financial Reporting Excellence Recognition



Port of Brownsville has been honored with this award

6

times

2017 in Review

Foreign - Trade Zone
NEXT RIGHT

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Area Maritime Security Training
and Exercise Program

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2017 Port Directory Launch
Regional MOU Collaboration
Hurricane Harvey

October

Financial Reporting
Excellence Recognition

November

FTZ No. 62 Ranked #2

Shimizu National Truck Driver

Alcoa Energy Center

November FTZ No. 62 Ranked #2

Foreign-Trade Zone
NEXT RIGHT

2nd in nation for value of exports in 2016

\$2.8B exports

25th in nation for value of imports

\$2.5B imports

2017 in Review



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New portofbrownsville.com Launches

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CSC Sugar/ Sugaright

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Financial Reporting
Excellence Recognition

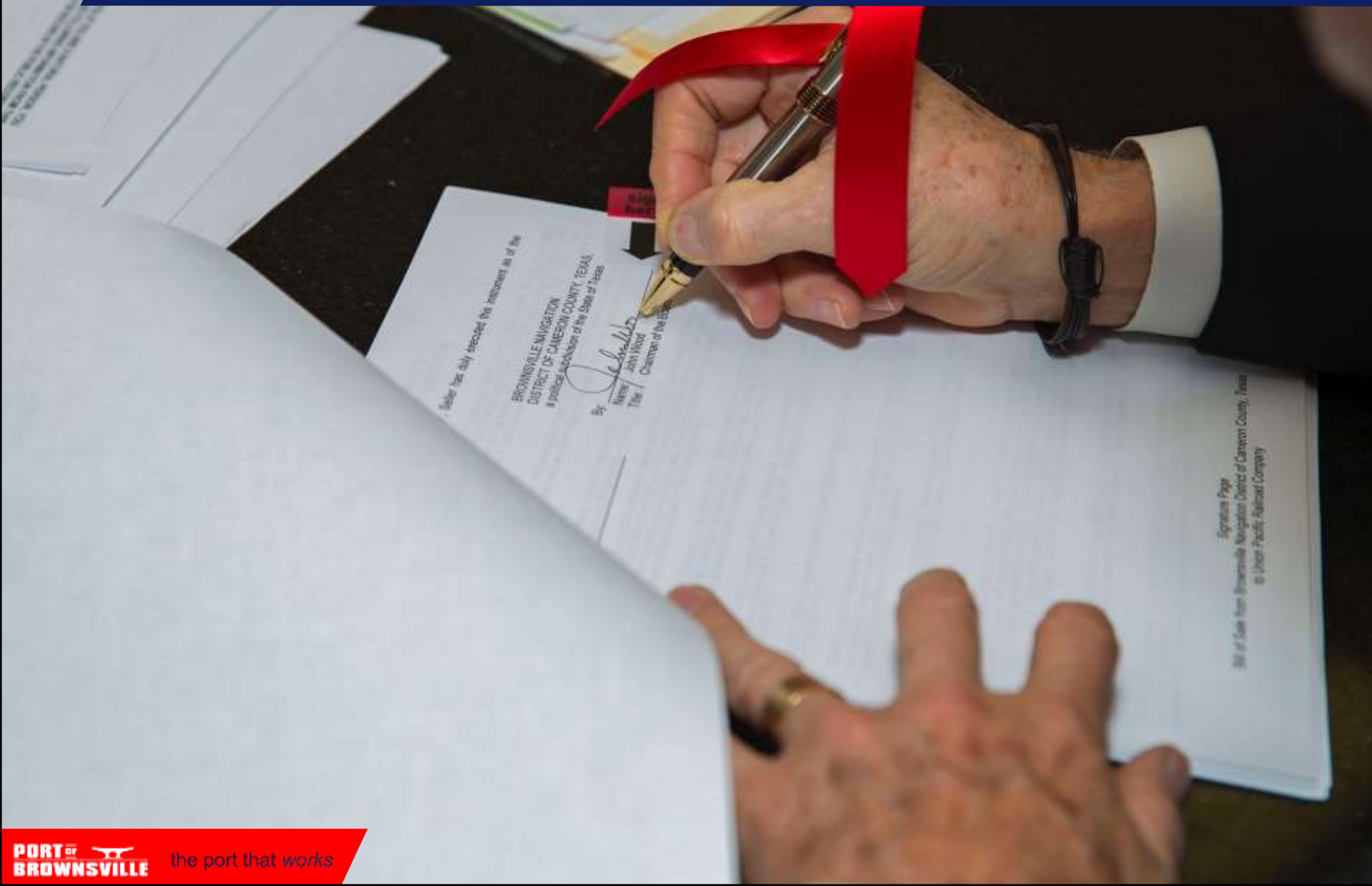
August

2017 Annual Meeting
Regional MOU Collaboration
Hurricane Harvey

December

Union Pacific Railroad Agreement

December Union Pacific Agreement



Seller has duly accepted this instrument as of the

BROWNSVILLE NAVIGATION
DISTRICT OF CAMERON COUNTY, TEXAS,
a political Acquisition of the State of Texas

By

Name John Wood
Title Chairman of the Board

Signature Page
Bill of Sale from Brownsville Navigation District of Cameron County, Texas
to Union Pacific Railroad Company

Operating & Financial Performance

John Reed
Vice Chairman

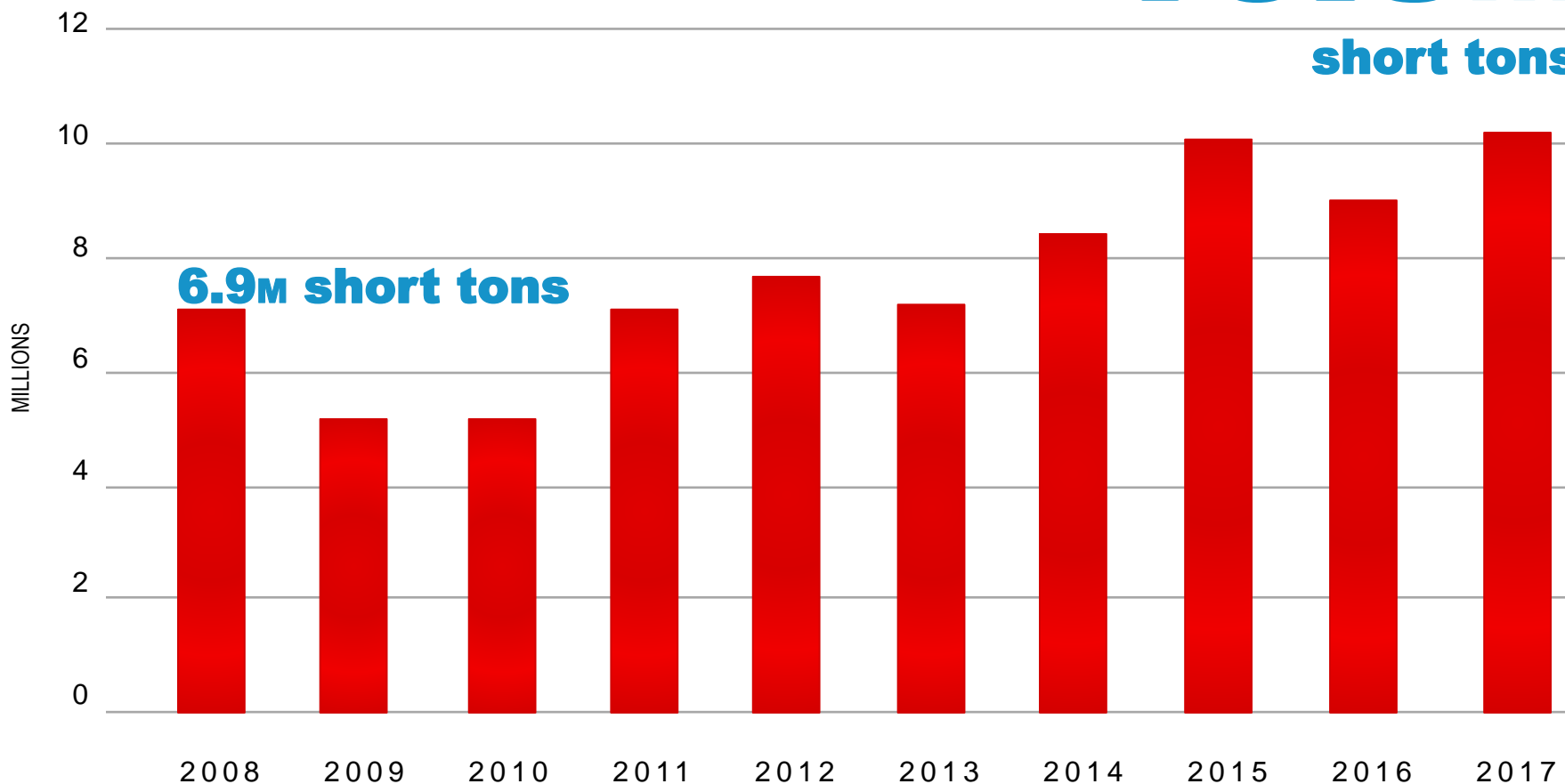


Historical Tonnage

Port of Brownsville Tonnage by Growth Year

2008-2017

10.3M*
short tons

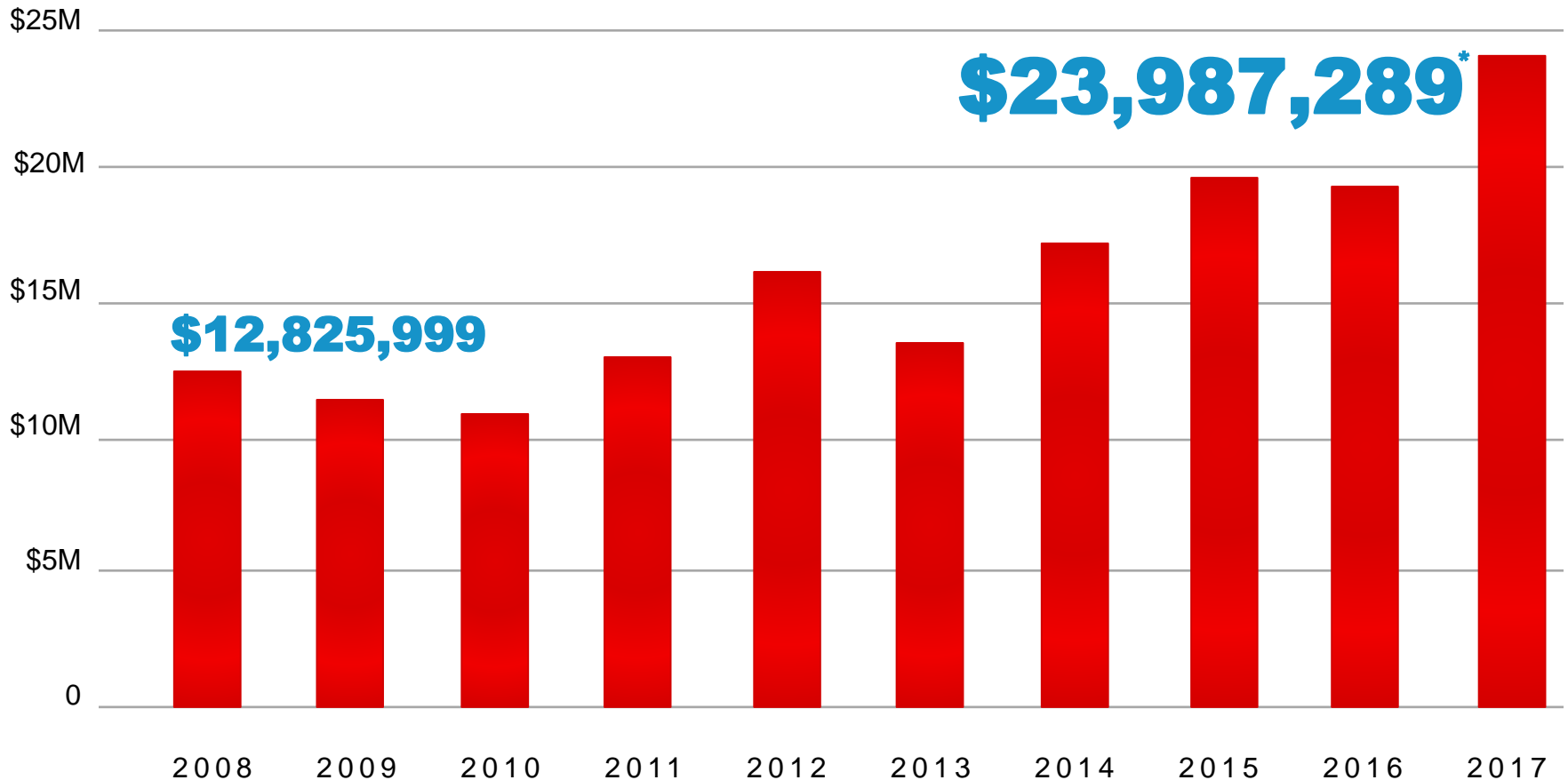


**Unaudited numbers for 2017*

Historical Revenue

Port of Brownsville Operating Revenue

2008-2017



*Unaudited numbers for 2017

Vessel Traffic



Up
21%
from
2016

2018 Opportunities on the Horizon



3 proposed LNG
liquefaction facilities



Project America/
Big River Steel

Deepening the Channel

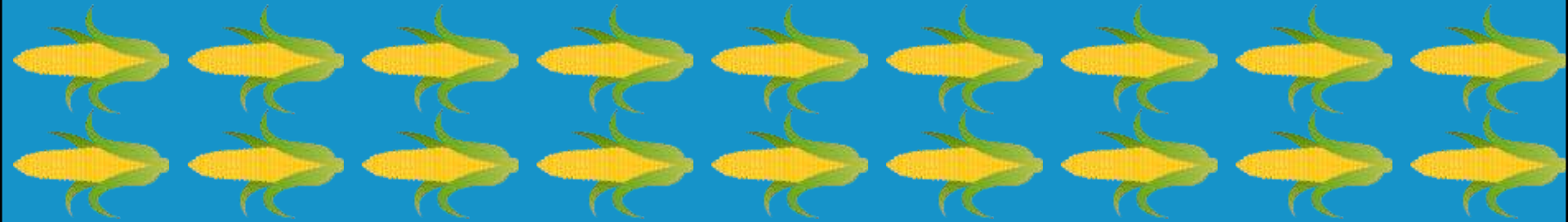
Sergio Tito Lopez
Commissioner and
BND Secretary



Deepening the Channel The Potential

1" of channel depth =

179 tons of
bulk grain



\$30,000

Deepening the Channel The Potential

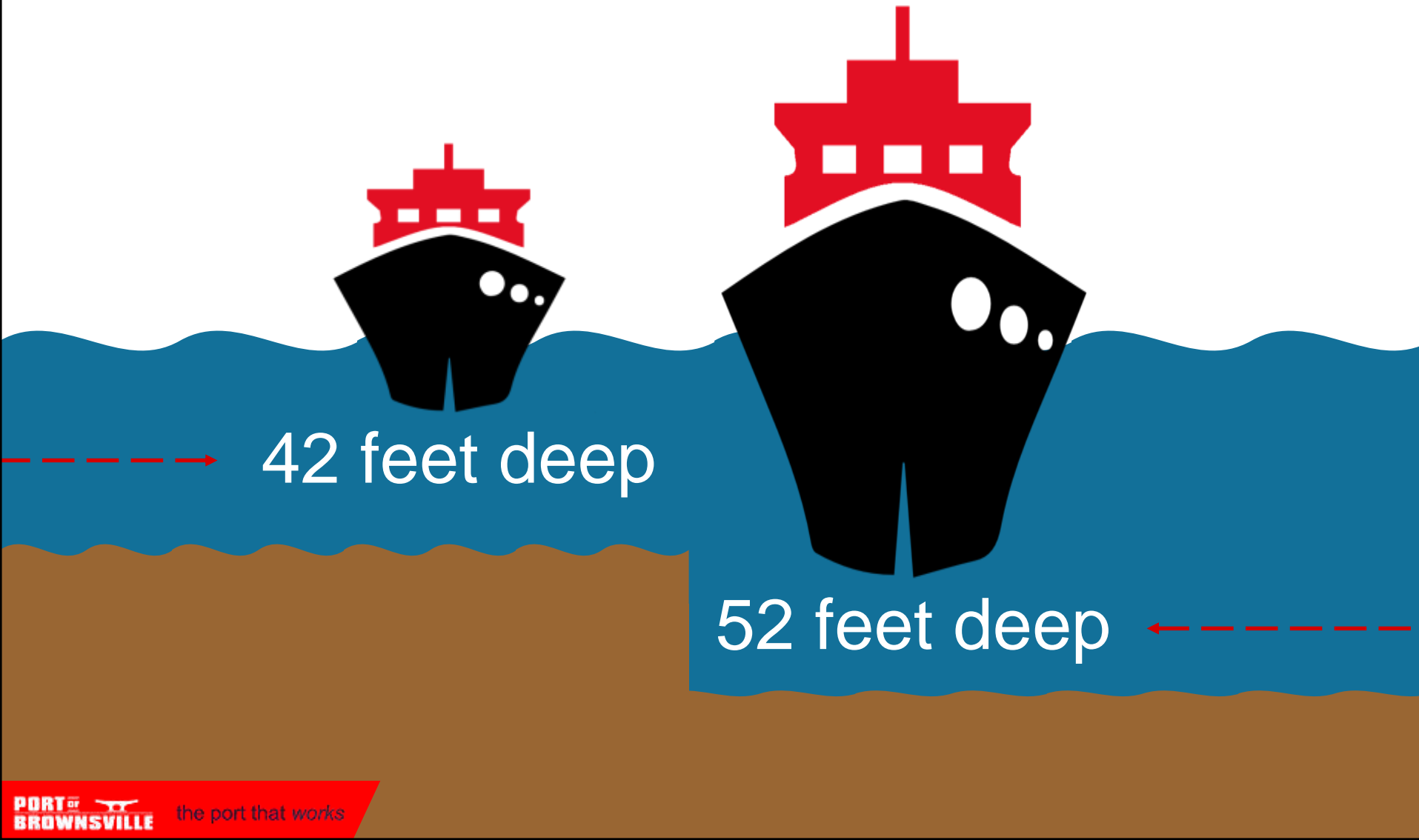
1" of channel depth =

36 more tractors



\$2.4M

Deepening the Channel The Plan



Deepening the Channel The Investment



Corps of Engineers
Estimated Cost

\$200M

Existing
Infrastructure
Improvements

\$60M

Valley Crossing Pipeline

Carlos Masso
Commissioner



Valley Crossing Pipeline

\$1.5B

Project

168

Miles

1,250 - 1,500

Cameron County
Construction Jobs

October 2018

Completion



-- Project Path ● City

Port Administration Facilities

Ralph Cowen
Commissioner



Facilities History

1973

**First Pod
7,000 sq. ft.**

1983

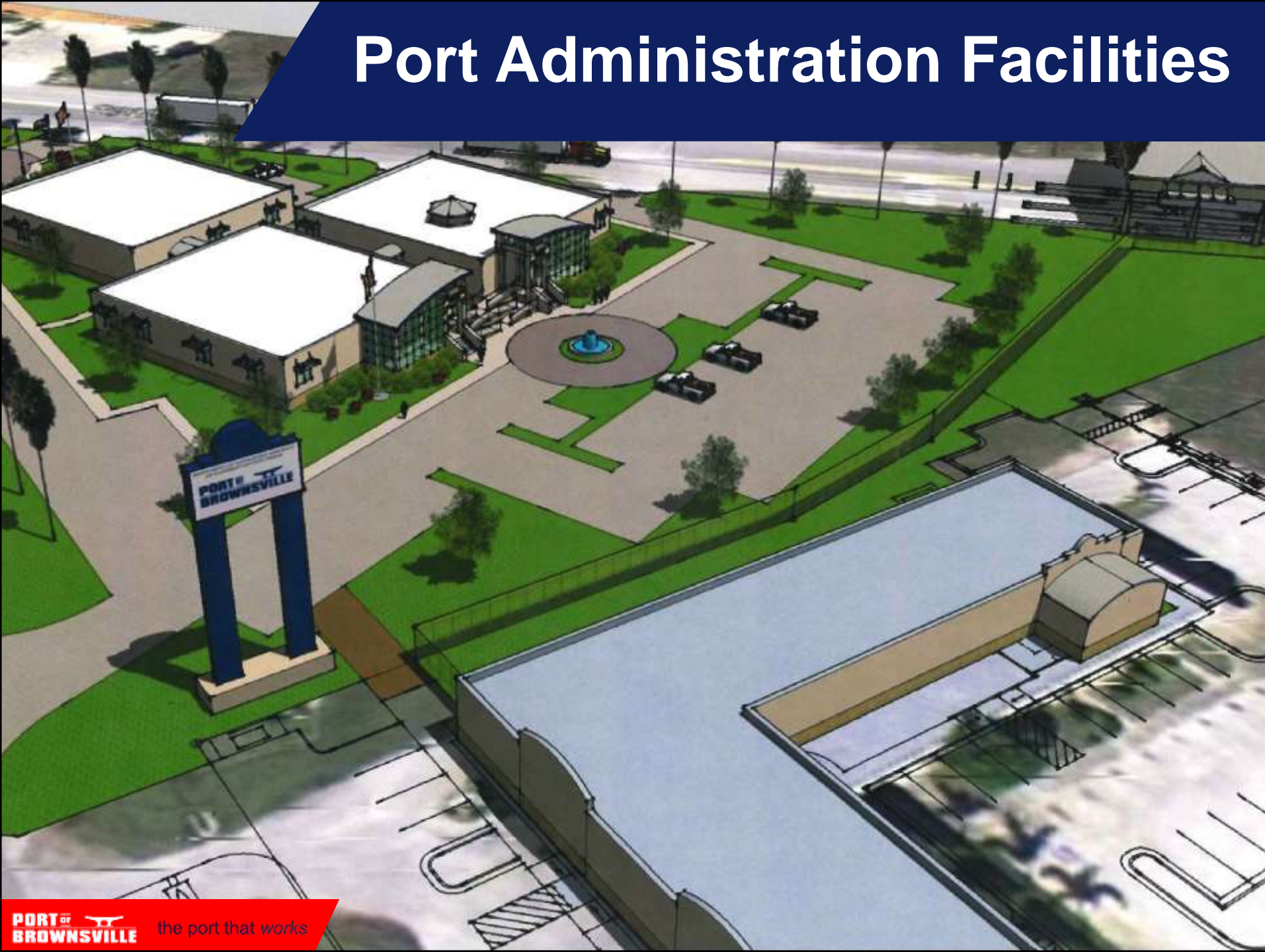
**Second Pod
14,000 sq. ft.**

1970 1975 1980 1985 1990 1995 2000 2005 2010 2015

2018

**Third Pod
Truck Permitting Office
Modernizing all offices
21,000 total sq. ft.**

Port Administration Facilities



Port Administration Facilities

ZIWA

Architect Roberto J. Ruiz

\$7.2 Million

May 15 Completion

June 15 Move-in

2018 Dedication Event



the port that **works**

Port of Brownsville



**THANK
YOU**

